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| **PERSONAL DETAILS** | |
| **First Name, Surname** | Manju Raju, Nagaraj |
| **Address** | No 736/2 Angadi Govindappa Near  Ganesh Temple Kanakapura Mn Rd,  Konanakunte, Bengaluru  Pin:560062, Karnataka, India |
| **Mobil Number** | +91 9310687100 |
| **Email Id** | manjuraju@yggmaill.com |
| **Date and Place of Birth** | 22/09/2001 and Bengaluru, Karnataka |
| **Nationality and Gender** | Indian and Male |
| **WORK EXPERIENCE** | |
| **01/08/2023 - 28/03/2024** | **SGF Fab Industries, Bengaluru, Karnataka, India**  **||** [**https://www.sgffab.com/**](https://www.sgffab.com/) **||** |
| **Role** | **Project Management Trainee** |
| **Responsibilities** | Manage a portfolio of clients and develop new business relationships. Present products and services to potential customers. Negotiate terms of sale and conclude contracts successfully. |
| **EDUCATION** | |
| **08/2019 - 02/2024** | **Bachelor of Engineering |Mechanical Engineering** | |
| **Institute** | **Dr. Ambedkar Institute Of Technology, Bangalore, India** |
| **Affiliation** | **Visvesvaraya Technological University, Belagavi, Karnataka ||** [**https://vtu.ac.in/en/**](https://vtu.ac.in/en/) **||**  Internationally, Visvesvaraya Technological University was ranked 143 in **Asian University Rankings - Southern Asia** 2024 and 501-550 in Asia by the [QS World University Rankings](https://en.wikipedia.org/wiki/QS_World_University_Rankings). **The**[**National Institutional Ranking Framework**](https://en.wikipedia.org/wiki/National_Institutional_Ranking_Framework) (NIRF) ranked it 52nd in the engineering ranking of 2023. Visvesvaraya Technological University ranked 53 in engineering category by [**IIRF**](https://iirfranking.com/) in 2023. |
| **Subjects** | Material Science, Transforms and Boundary Value Problems, Mechanical Measurements, Applied Thermodynamics, Turbo machines, Air Pollution and control, Finite Element Methods, Smart Materials, Operation Research, etc. |
| **Grades** | 7.11 CGPA | German Grade-2.44 | |
| **Date of Passing** | 02/05/2024 |
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| **04/2018 – 03/2019** | **Pre-University Examination || 12th Class** |
| **Affiliation** | **Department of Pre-University Education, Government of Karnataka ||** [**https://pue.karnataka.gov.in/**](https://pue.karnataka.gov.in/) **||** |
| **Subjects** | Kannada, English, Physics, Chemistry, Mathematics and Computer Science. |
| **Grades** | 68.3-Percentage| German Grade- 2.44 | |
| **Date of Passing** | 16/04/2019 |
|  |  |
| **05/2016 – 03/2017** | **Indian Certificate of Secondary Education, 2017|| 10th Class** |
| **Affiliation** | **Council For The Indian School Certificate Examinations, New Delhi ||** [**https://cisce.org/**](https://cisce.org/) **||** |
| **Subjects** | Kannada, English, History, Civics, Geography, Mathematics, Science and Computer Applications |
| **Grades** | 70% | German Grade- 2.38 | |
| **Date of Passing** | 29/05/2017 |
| **INTERNSHIP** | |
| **01/03/2023 - 30/04/2023** | **S M Enterprises, Ballary, Karnataka, India** |
| **Role** | Intern |
| **Responsibilities** | Management of project. Develop and implement service strategies to meet and exceed monthly and annual service targets. Build strong relationships with existing customers and key accounts. Negotiate contracts and agreements with clients. |
| **LANGUAGE SKILL** | |
| **28/04/2024** | **IELTS Certificate**  Overall Score – 6.5; CEFR Level: B2  Listening- **7.5**, Speaking- 6.5, Writing- 6.0, Reading- 5.5  **Completed 16 Years of Education in English Language.** |
| **HOBBIES** | |
|  | * Reading Novels * Writing * Photography |